



## S&W Seed Company Appoints Nicholas Willey to Position of Sales Technology Lead

### For Immediate Release

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**SACRAMENTO, California – August 7, 2018 – S&W Seed Company (Nasdaq: SANW)** announced today the hiring of Nicholas Willey to the position of Sales Technology Lead. Mr. Willey will interface with S&W's sorghum, sunflower and alfalfa breeding teams, participate in "on-farm" performance testing of the Company's seed products, and aggregate and package pertinent research data to assist the Company's sales team to more effectively and efficiently sell S&W's products worldwide.

Since 2010 Mr. Willey has been employed by Dow AgroSciences, a leading multinational company delivering breakthrough and sustainable solutions to the agricultural industry. Most recently Mr. Willey served in the position of Wheat Breeder; tasked with designing, implementing and executing breeding and selection plans to deliver high yielding, disease resistant wheat varieties. Prior to that Mr. Willey was a Development Biologist at Dow AgroSciences, executing accurate and cost-effective agro-chemical field trials supporting product registrations and launch. From 2007 to 2009 Mr. Willey was Field Operations Manager for Australian Grain Technologies; and from 2001 to 2007 he was Operations Manager for the Australian Cereal Rust Control Program, at the University of Sydney Plant Breeding Institute.

Mark Wong, President and Chief Executive Officer of S&W Seed Company, said, "I am pleased to welcome Nick Willey to the S&W team. His extensive experience in breeding and in effectively managing field trials makes him uniquely qualified to serve as the bridge that connects our R&D, and our sales teams. Nick will translate our research findings and farming processes to permit our sales personnel to more effectively serve our customers and drive adoption. We look forward to Nick's leadership and contributions in the coming years."



Mr. Willey holds a Master of Science degree in Agriculture (Research) from The University of Sydney (Australia); and a Bachelor of Science degree in Environmental Biology from The University of Technology – Sydney.

### **About S&W Seed Company**

Founded in 1980, S&W Seed Company is a global agricultural company headquartered in Sacramento, California. S&W's vision is to be the world's preferred proprietary seed company which supplies a range of forage and specialty crop products that supports the growing global demand for animal proteins and healthier consumer diets. S&W is a global leader in alfalfa seed, with significant research and development, production and distribution capabilities. S&W's capabilities span the world's alfalfa seed production regions, with operations in the Western United States, including the San Joaquin and Imperial Valleys of California, Australia, and Canada, and S&W sells its seed products in more than 30 countries around the globe. S&W also provides hybrid sorghum and sunflower and is utilizing its research and breeding expertise to develop and produce stevia, the all-natural, zero calorie sweetener for the food and beverage industry. For more information, please visit [www.swseedco.com](http://www.swseedco.com).

### **Safe Harbor Statement**

*This release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended and such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. "Forward-looking statements" describe future expectations, plans, results, or strategies and are generally preceded by words such as "may," "future," "plan" or "planned," "will" or "should," "expected," "anticipates," "draft," "eventually" or "projected." Forward-looking statements in this release include, but are not limited to, statements concerning improvements in our worldwide product sales, the impact of Mr. Willey's hiring on improved customer service and customer adoption of our products, and the advancement of our strategic plans and commercialization strategies. You are cautioned that such statements are subject to a multitude of risks and uncertainties that could cause future circumstances, events, or results to differ materially from those projected in the forward-looking statements, including the risk that our strategic initiatives may not achieve the expected results, and risks associated with our ability to successfully optimize and commercialize our business. These and other risks are identified in our filings with the Securities and Exchange Commission, including without limitation our Annual Report on Form 10-K for the fiscal year ended June 30, 2017, and in our other filings subsequently made with the Securities and Exchange Commission. All forward-looking statements contained in this press release speak only as of the date on which they were made. We do not undertake any obligation to publicly update any forward-looking statements, whether as a result of the receipt of new information, the occurrence of future events or otherwise.*